

STATE OF NEW JERSEY

Board of Public Utilities 44 South Clinton Avenue, 9th Floor Post Office Box 350 Trenton, New Jersey 08625-0350 www.nj.gov/bpu/

IN THE MATTER OF THE ALLEGED FAILURE OF PRAPID POWER MANAGEMENT, LLC TO COMPLY OF SETTLEMENT

WITH CERTAIN PROVISIONS OF N.J.S.A. 48:3-78 DET SEQ., AND THE NEW JERSEY ADMINISTRATIVE CODE, N.J.A.C. 14:4-1.1 ET SEQ.

SEQ. DOCKET NO. E020020164

Party of Record:

James Dodson, President, Rapid Power Management, LLC

BY THE BOARD:

By this Decision and Order the New Jersey Board of Public Utilities ("Board") considers an Offer of Settlement of any and all potential violations under the Electric Discount and Energy Competition Act ("EDECA", or "Act"), N.J.S.A. 48:3-49 et seq. and more specifically, N.J.S.A. 48:3-78 and N.J.A.C. 14:4-1.1 et seq. (the "Regulations") by Rapid Power Management, LLC, ("Rapid Power Management" or "the Company"), which has been operating as an energy agent ("EA") in New Jersey.

BACKGROUND

Pursuant to EDECA, the Board has authority and jurisdiction over all EAs in New Jersey. EDECA defines an EA as "a person that is duly registered pursuant to the provisions of [EDECA], that arranges the sale of retail electricity or electric related services, or retail gas supply or gas related services, between government aggregators or private aggregators and electric power suppliers or gas suppliers, but does not take title to the electric or gas sold." N.J.S.A. 48:3-51 (definition of "energy agent"). See also, N.J.A.C. 14:4-1.2.

The Board's implementing rules are found at N.J.A.C. 14:4-1.1 <u>et seq.</u> (the "Regulations"). Pursuant to N.J.A.C. 14:4-5.1(f), "[a] person shall not arrange the retail sale of electricity, electric-related services, gas supply or gas-related services between an energy aggregator and a TPS without first registering as an energy agent." N.J.S.A. 48:3-78(i) specifies that "any person acting as an energy agent shall be required to register with the board . . . This registration shall be updated annually." See also, N.J.A.C. 14:4-5.8(g).

Pursuant to N.J.A.C. 14:4-5.8(g), the term of an EA registration is valid for one year from the date of issuance unless timely renewals are filed. See also, N.J.A.C. 14:4-5.9. N.J.A.C. 14:4-5.9(a) set forth the obligation of the EA to timely file a renewal application. Specifically, the EA must file a complete renewal application at least thirty (30) days before the expiration date of the existing registration. If a timely renewal application is not submitted, the initial registration expires at the end of its term. In the event an EA does not submit a renewal application within thirty (30) days before the end of the registration term, the Registrant must submit a new registration application.

Pursuant to EDECA, the Board, among other things, is vested with investigative powers, disciplinary powers, alternative disciplinary powers, and with the authority to assess civil penalties. See N.J.S.A. 48:3-80 et seq. Pursuant to N.J.A.C. 14:4-5.1(f) and -5.9(b)(3), a person without a valid EA registration, cannot "act as, or represent themselves to others as, an energy agent . . ." In addition, the Board can deny, suspend, or revoke a registration; impose financial penalties; and prohibit acceptance of new customers. N.J.A.C. 14:4-5.13. In determining the amount of the fines, the Board may consider each day of each violation against each customer as a separate offense. N.J.A.C. 14:4-5.13(c). The Board may also consider any good faith efforts made by the Company; the gravity of the violation; the number of past violations; and the appropriateness of the sanction or fine. N.J.A.C. 14:4-5.13(b).

As an EA, Rapid Power Management is subject to the jurisdiction of the Board and must comply with EDECA and the Regulations.

DISCUSSION AND FINDINGS

Rapid Power Management's initial registration, Registration No. EA-0174, was effective for a renewed term of December 18, 2013 through December 17, 2014. Rapid Power Management did not renew this registration with the Board before it expired on December 17, 2014. The Company continued to arrange energy procurement to customers in New Jersey after expiration. On April 26, 2019, an initial application from Rapid Power Management was received by the Board.

Staff has conducted an investigation regarding Rapid Power Management's compliance with the Act and the Regulations. Staff has alleged that Rapid Power Management failed to comply with the registration and renewal requirements under the Act and the Regulations, including N.J.S.A. 48:3-78, N.J.A.C. 14:4-5.1(a)(3), and N.J.A.C. 14:4-5.9.

Rapid Power Management has responded promptly and effectively to all Staff requests during the investigation. The Company serves commercial, and industrial customers in New Jersey. Staff has determined that no complaints have been filed with the Board or the Division of Consumer Affairs against Rapid Power Management by any of its New Jersey customers since the Company's registration was last renewed on December 18, 2013, ending July 26, 2019.

As a result of correspondence and telephone conversations, Rapid Power Management has submitted an Offer of Settlement ("Offer"), which is attached hereto, regarding its alleged violations. In the Offer, Rapid Power Management made a monetary offer in the amount of \$3,400.00 to resolve all issues concerning the violations alleged by Staff.

The Board has reviewed the matter and <u>HEREBY FINDS</u> that the Offer represents a reasonable settlement of the alleged violations. Therefore, the Board <u>HEREBY ACCEPTS</u> the Offer of Settlement proffered by Rapid Power Management.

The Board will **CONSIDER** under a separate docket number the initial application filed by Rapid Power Management on April 26, 2019. The Offer of Settlement is accepted subject to the following conditions:

- 1. Rapid Power Management will pay to the State of New Jersey the sum of Three Thousand Four Hundred Dollars (\$3,400.00) in full and final settlement of any and all potential violations under the Act and/or the Regulations, which have been or could have been alleged by the Board or the Staff against Rapid Power Management, up to and including February 18, 2020.
- 2. This Offer of Settlement shall not relieve Rapid Power Management or its parents, affiliates, subsidiaries or successors, from any liability for violations, if any, of the Act, the Regulations, or Board Orders that may occur after February 18, 2020.
- 3. Any future repeated violation(s) of the Act, the Regulations, or Board Orders by Rapid Power Management or its parents, affiliates, subsidiaries, or successors that may now or in the future arranges energy services that is the subject of this Offer of Settlement, shall be deemed to be a second, third, or subsequent violation, as appropriate, pursuant to provisions of N.J.S.A. 48:3-83.
- 4. Rapid Power Management will comply with all provisions of the Act and Regulations regarding registration renewal requirements as set forth at N.J.S.A. 48:3-78, N.J.A.C. 14:4-5.8 and N.J.A.C. 14:4-5.9.
- 5. The execution of this Offer of Settlement shall not be relied upon by Rapid Power Management or its affiliates, subsidiaries or successors in an attempt to mitigate any future claim that any such entity has violated the terms and conditions of the Act, the Regulations, or any Board Order.

The Board <u>FURTHER</u> <u>ORDERS</u> that no later than ten (10) days from the Effective Date of this Order, Rapid Power Management shall pay the Settlement Payment of Three Thousand Four Hundred Dollars (\$3,400.00). Payment must be made out to the **TREASURER**, **STATE OF NEW JERSEY** and

Sent to: Jonathan Wallace, Interim Chief Fiscal Officer

Board of Public Utilities Post Office Box 350

Trenton, New Jersey 08625-0350

Attn: Audits

A copy of this Order must be included with the settlement check.

The Board's acceptance of the Offer of Settlement is for purposes of this proceeding only, addresses any and all allegations or potential allegations in the Offer of Settlement, and shall not be construed as limiting the Board's authority in any other matter affecting Rapid Power Management, LLC or a successor company.

This Order shall be effective on April 16, 2020.

DATED: April 6, 2020

BOARD OF PUBLIC UTILITIES

BY:

JOSEPH L. FIORDALISO

PRESIDENT

MARY-ANNA HOLDEN COMMISSIONER

DIANNE SOLOMON COMMISSIONER

ROBERT M. GORDON COMMISSIONER

ATTEST:

AIDA CAMACHO-WELCH

SECRETARY

IN THE MATTER OF THE ALLEGED FAILURE OF RAPID POWER MANAGEMENT, LLC TO COMPLY WITH CERTAIN PROVISIONS OF N.J.S.A. 48:3-78 ET SEQ., AND THE NEW JERSEY ADMINISTRATIVE CODE, N.J.A.C. 14:4-1.1 ET SEQ.

OFFER OF SETTLEMENT DOCKET NO. EO20020164

SERVICE LIST

James Dodson. President Rapid Power Management, LLC 4205 Stanley Drive Carrollton, TX 75010 JD@rapidpower.net

Christa Taylor
Operations Manager
Rapid Power Management, LLC
4205 Stanley Drive
Carrollton, TX 75010
Ctaylor@rapidpower.net

Pamela Owen, Esq.
NJ Department of Law and Public Safety
Richard J. Hughes Justice Complex
Public Utilities Section
25 Market Street, P.O. Box 112
Trenton, NJ 08625
Pamela.Owen@law.njoag.gov

Paul Youchak, Esq.
Deputy Attorney General
NJ Department of Law and Public Safety
Richard J. Hughes Justice Complex
Public Utilities Section
25 Market Street, P.O. Box 112
Trenton, NJ 08625
Paul. Youchak @law.njoag.gov

Board of Public Utilities Post Office Box 350 Trenton, NJ 08625-0350

Paul E. Flanagan, Esq. Executive Director Paul.flanagan@bpu.nj.gov

Alice Bator, Director Division of Audits Alice.bator@bpu.nj.gov

William Foley, Chief Division of Audits William.foley@bpu.nj.gov

Valencia Hunt, Auditor 2
Division of Audits
New Jersey Board of Public Utilities
Valencia.Hunt@bpu.nj.gov

Dante Cusi, Auditor 3
Division of Audits
New Jersey Board of Public Utilities
Dante.Cusi@bpu.nj.gov

Darren Erbe, Auditor 1
Division of Audits
New Jersey Board of Public Utilities
Darren.Erbe@bpu.nj.gov

Lanhi Saldana, Esq.
Office of the Chief Counsel
Lanhi.Saldana@bpu.ni.gov



Philip D. Murphy **Governor**

Sheila Y. Oliver Lt. Governor

STATE OF NEW JERSEY

Board of Public Utilities
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April 6, 2020

Joseph L. Fiordaliso President

Mary-Anna Holden Commissioner

Dianne Solomon Commissioner

Upendra Chivukula **Commissioner**

Bob Gordon Commissioner

Rapid Power Management, LLC 4205 Stanley Drive Carrollton, TX 75010

Re: Energy Agent Initial Registration

Docket No. EE19040518L

Dear Ms. Taylor:

Christa Taylor

Operations Manager

In accordance with the Electric Discount and Energy Competition Act of 1999, N.J.S.A. 48:3-49 et seq., at its April 6, 2020 Agenda meeting, the New Jersey Board of Public Utilities voted to issue the **REGISTRATION** as an Energy Agent to Rapid Power Management, LLC. The company's registration number is EA-0567.

This registration is effective April 6, 2020 and will expire on April 5, 2021. This registration and the rights thereunder are **Non-Transferable**.

This letter is not an endorsement of, nor is it intended for use in, the marketing promotions of the registrant. Registrants shall comply with all applicable law, including the Electric Discount and Energy Competition Act, which prohibits the unauthorized change of a customer's energy provider and other fraudulent and illegal marketing activities.

If you have any questions, please contact Darren Erbe at (609) 292-1406.

Sincerely,

Aida Camacho-Welch Secretary of the Board

ida Camacho Welch

ACW/dee