

Agenda Date: 4/6/20 Agenda Item: IVB

STATE OF NEW JERSEY Board of Public Utilities 44 South Clinton Avenue, 9<sup>th</sup> Floor Post Office Box 350 Trenton, New Jersey 08625-0350 www.nj.gov/bpu/

> CABLE TELEVISION AND TELECOMMUNICATIONS

IN THE MATTER OF THE VERIFIED PETITION OF GRASSHOPPER GROUP, LLC FOR APPROVAL TO PARTICIPATE IN CERTAIN FINANCING ARRANGEMENTS ORDER

)

DOCKET NO. TF20020137

Parties of Record:

**Amy J. Blumenthal**, Kutakrock Rock LLP **Stefanie A. Brand, Esq.**, **Director**, New Jersey Division of Rate Counsel

BY THE BOARD:

On February 10, 2020, Grasshopper Group, LLC ("Grasshopper" or the "Petitioner"), filed a petition pursuant to <u>N.J.S.A.</u> 48:3-7 and <u>N.J.S.A.</u> 48:3-9, requesting approval from the New Jersey Board of Public Utilities ("Board"), to the extent necessary, to participate in a financing arrangement ("Financing Arrangement") whereby Petitioner would guarantee debt in an initial amount of up to approximately \$3,300 million.

## BACKGROUND:

Grasshopper is a Massachusetts limited liability company whose principal business is telecommunications. Grasshopper is a wholly owned subsidiary of LogMeIn, Inc. ("LogMeIn"). Grasshopper's principal office is located at 320 Summer Street, Boston, Massachusetts 02210. Grasshopper registered to provide intrastate interexchange telecommunications services in New Jersey on October 21, 2009.

Grasshopper is authorized to provide competitive resold interexchange long distance telecommunications services pursuant to registration or public service commission order in the states of Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kentucky, Louisiana, Massachusetts, Michigan, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, Texas, and Washington. Grasshopper also holds blanket domestic and international operating authorities granted by the Federal Communications Commission under 47 U.S.C. § 214.

Pursuant to Grasshopper's request, the Board takes notice of information contained in Grasshopper's registration to provide intrastate interexchange telecommunications services in

New Jersey, including details on Petitioner's legal, technical, financial and managerial qualifications to provide telecommunications service to consumers in New Jersey.

## DISCUSSION:

Petitioner requests Board approval to participate in the financing arrangements described below, in connection with the transfer of control of Grasshopper from LogMeIn to Logan Parent, LLC ("Logan Parent") (the "Acquisition").

On December 17, 2019, LogMeln, Logan Parent, and Logan Merger Sub, Inc. ("Merger Sub"), which is a special-purpose subsidiary of Logan Parent, entered into an agreement pursuant to which Logan Parent will acquire LogMeln. The Acquisition will occur through a merger of Merger Sub with and into LogMeln, with LogMeln as the surviving entity. In addition, through the Financing Arrangements, the Logan Parent and LogMeln will secure additional financing secured by LogMeln's subsidiaries, including Grasshopper. As a result of the Acquisition, LogMeln will be a wholly owned, direct subsidiary of Logan Parent and Logan Parent will hold indirect control of LogMeln's subsidiaries. As noted above, one of LogMeln's subsidiaries, Grasshopper, operates as a telephone corporation and thus a public utility in New Jersey.

The Acquisition is expected to occur mid-2020, contingent upon LogMeIn shareholder approval and the satisfaction or waiver of other customary closing conditions.

In connection with the Acquisition of LogMeIn described above, Logan Parent and its subsidiaries, including Grasshopper, will become guarantors of, and will pledge their assets to secure, the indebtedness incurred to finance the Acquisition, refinance existing indebtedness of LogMeIn, and to pay related fees and expenses (the Acquisition, the refinancing of existing indebtedness, and the payment of fees and expenses shall collectively be referred to as the "Financing Arrangements").

Petitioner asserts that its financing commitments under the Financing Arrangements are carefully tailored to help ensure that the financing is accomplished in an efficient and cost-effective manner as well as to provide LogMeIn with flexible access to cost-effective capital to meet its future needs. Financing the Acquisition in a cost-effective manner, in turn, is critical to LogMeIn's ability to provide the above-discussed benefits to customers in New Jersey. As such, the commitments are necessary for the improvement or maintenance of service by Grasshopper.

Petitioner further assures that the transaction will not pose any threat of anticompetitive effects or other public interest harms, and that the transaction will be entirely transparent to consumers. Therefore, according to the Petitioner, approval of the Financing Arrangement will serve the public interest.

In a letter dated March 25, 2020, Rate Counsel stated it does not oppose a Board grant of the Petitioner's request in the Verified Petition.

## FINDINGS AND CONCLUSIONS:

After careful review of this matter, the Board <u>FINDS</u> that the Financing Arrangement will have no negative impact on competition or the rates of current customers. Therefore, the Board after investigation, having considered the record submitted in this proceeding, <u>FINDS</u> that the transaction is in accordance with law and in the public interest, and <u>HEREBY AUTHORIZES</u> Grasshopper Group, LLC to participate in the transaction described herein.

Agenda Date: 4/6/20 Agenda Item: IVB

This Order shall become effective on April 16, 2020.

DATED: April 6, 2020

BOARD OF PUBLIC UTILITIES BY:

JOSEPH L. FIORDALISO PRESIDENT

aug-Anna Holden

MARY-ANNA HOLDEN COMMISSIONER

DIANNE SOLOMON COMMISSIONER

ROBERT M. GORDON COMMISSIONER

ATTEST:

11-0 an

AIDA CAMACHO-WELCH SECRETARY

Agenda Date: 4/6/20 Agenda Item: IVB IN THE MATTER OF THE VERIFIED PETITION OF GRASSHOPPER GROUP, LLC FOR APPROVAL TO PARTICIPATE IN CERTAIN FINANCING ARRANGEMENTS DOCKET NO. TF20020137

## SERVICE LIST

Michael P. Donahue SVP, General Counsel and Secretary LogMeln, Inc. 320 Summer Street Boston, MA 02210 <u>Michael.donahue@logmein.com</u>

Michael P. Donahue Marashlian and Donahue, PLLC 1420 Spring Hill Road, Suite 401 Tysons, VA 22102 mpd@commonlawgroup.com

Sherrese Smith Andrew Erber Paul Hastings, LLP 875 15<sup>th</sup> Street, NW Washington, DC 20005 <u>sherresesmith@paulhastings.com</u> <u>andrewerber@paulhastings.com</u>

Andrew Kowal Christine Wang c/o Francisco Partners V, LP. One Letterman Drive, Bldg. C, Suite 410 San Francisco, CA 94129 <u>kowal@franciscopartners.com</u> <u>christine@franciscopartners.com</u>

Amy J. Blumenthal Kutakrock Rock LLP 1760 Market Street, Suite 1100 Philadelphia, PA 19103-4104 amy.blumenthal@kutakrock.com

Matthew A. Brill Elizabeth R. Park Michael H. Herman Latham and Watkins, LLP 555 Eleventh Street, NW Suite 1000 Washington, DC 20004 <u>Matthew.brill@lw.com</u> <u>Elizabeth.park@lw.com</u> <u>Michael.herman@lw.com</u> Board of Public Utilities Post Office Box 350 Trenton, NJ 08625-0350

Aida Camacho-Welch Secretary of the Board board.secretary@bpu.nj.gov

Dr. Benjamin Witherell Chief Economist Benjamin.Witherell@bpu.nj.gov

Christine Lin, Analyst Christine.lin@bpu.nj.gov

Lawanda Gilbert, Esq., Director Office of Cable Television and Telecommunications Lawanda.Gilbert@bpu.nj.gov

Harold Bond, Chief Office of Cable Television and Telecommunications <u>harold.bond@bpu.nj.gov</u>

Carol Artale, Esq. Deputy Chief Counsel carol.artale@bpu.nj.gov

Lanhi Saldana, Esq. Legal Specialist Lanhi.saldana@bpu.nj.gov

Division of Law and Public Safety Post Office Box 112 Trenton, NJ 08625

Pamela Owen, DAG Attorney General's Office pamela.owen@law.njoag.gov

Daren Eppley, DAG daren.epply@law.njoag.gov

Meliha Arnautovic Meliha.arnautovic@law.njoag.gov

Agenda Date: 4/6/20 Agenda Item: IVB

Luke C. Platzer David M. Didion Alison M. Tjemsland JENNER and BLOCK, LLP 1099 New York Avenue, NW Suite 900 Washington, DC 20001 LPlatzer@jenner.com DDidion@jenner.com ATjemsland@jenner.com

Division of Rate Counsel Post Office Box 003 Trenton, NJ 08625-0003

Stefanie A. Brand, Esq., Director <u>sbrand@rpa.nj.gov</u>

Brian Lipman, Esq. Litigation Manager <u>blipman@rpa.state.nj.us</u>

Maria Novas-Ruiz Assistant Deputy Rate Counsel <u>mnovas-ruiz@rpa.state.nj.us</u>